



POSITION DESCRIPTION

For posting on Career Builder and CT Mort Bankers

Position Title:	Mortgage Loan Advisor
Reports to/Hiring Manager:	SVP, Chief Mortgage and Consumer Lending Officer
Position Status:	Full Time, 40 hours per week, Non-Exempt
Compensation:	Commission-based
Position Locations:	Seeking Advisors for Throughout Connecticut

What Makes Simsbury Bank a Great Place to Be a Mortgage Loan Advisor:

- Enjoy the excellent reputation of our solid community bank, with the customer solution flexibility of a broker.
- Experienced sales manager
- Conventional, Jumbo, FHA, USDA, Construction, Home Equity and CHFA product set.
- Regional marketing support includes, but is not limited to: website presence, event sponsorships, billboards, radio and business cards.
- Remote office tools including laptop, printer and industry-leading LOS system.
- Strong support for outreach to Realtors and other centers of influence.
- MLAs associated with us are registered through SBT with NMLS.
- Commissions on home equity loans and lines of credit. Sell the best solution for your customer.
- Competitive pricing and industry-leading processing time.
- Bank has a Tier 1 Rating from Freddie Mac.
- Access to full time team production assistant and deal desk.
- Locally based with local decision-making and appraisals for conventional products.
- Full employee benefits package including medical, dental, life, disability, matching 401k, etc.
- Simsbury Bank is a recipient of the Hartford Courant/FoxCT "Top Workplaces3" award for 2013, 2014 and 2015 and The Commercial Record "Best of 2013 Gold" award

Responsibilities/Summary:

The Mortgage Loan Advisor builds community relationships and referral sources in his/her assigned geographical area, counsels customers on product selection, takes applications, and monitors and ensures the progression of the application to closing.

Job Requirements, Duties, Functions:

Generate and maintain external mortgage and home equity loan business from various referral sources as established by the incumbent.

Perform origination for mortgage and home equity lending.

Develop and network with a sphere of influence to attract and develop home loan business for the Bank.

Effective database management of client and customer information for purposes of ongoing marketing is deemed necessary. Responsible for attracting business through multiple marketing efforts.

Experience/Qualifications:

Knowledge of all applicable state and federal compliance regulations, and execute transactions accordingly. Consistently remain updated on regulations.

Requires ambition, high energy level, self-discipline, self-starting personality and the ability to work independently.

Experience in the industry with a good understanding of secondary market guidelines.

Established referral sources with a pattern of success and a history of proven production.

Qualified applicant must possess high levels of organization, product knowledge, and ambition for building new business.

Familiarity with PC technology and Windows is helpful. Encompass experience helpful but not required.

Minimum of 2 years of loan origination experience is required.

Submit resume to:

Simsbury Bank

86 Hopmeadow Street

Weatogue, CT 06089

Email sbtinfo@simsburybank.com

Fax 860-651-2075

Learn more about Simsbury Bank at www.simsburybank.com.

Simsbury Bank is an equal opportunity and affirmative action employer M/F/D/V. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, national origin, citizenship, age, disability, veteran status or any other legally protected status.